

# MARSHALL ECONOMIC DEVELOPMENT CORPORATION REGULAR BOARD MEETING September 29, 2021 3:00 PM CENTER FOR APPLIED TECHNOLOGY 2660 East End Blvd., S. Marshall, Texas Conference Room D \* (IN-PERSON MEETING LIMITED TO BOARD & STAFF) \* \* (VIRTUAL MEETING ACCESSIBLE TO ALL PUBLIC, BOARD, & STAFF) \*

\* Due to COVID-19 safety concerns requiring social distancing, this meeting will be accessible by the public as well as board and staff if desired by utilizing the Zoom virtual conferencing tool. Additionally, inperson seating is limited to Board & Staff only due to these safety concerns. Instructions and direct links to participate in the public session are available at the end of this agenda. \*

1. Call to Order & Roll Call

## 2. Invocation

## 3. Presentations from the Public

Each individual presentation will be limited to three minutes unless prior approval is obtained. No active discussion between the Board/Staff and presenters may be conducted during this portion of the meeting.

## 4. Items to be Withdrawn from Consent Agenda

#### 5. Consent Agenda

Items on the consent agenda require little or no deliberation by the Board of Directors. Approval of the consent agenda authorizes the Executive Director or her designee to proceed with conclusion of each in accordance with staff recommendations, a copy of which is filed with the minutes of the meeting. A Board Director may remove items from the consent agenda by making such request prior to a motion and vote on the consent agenda.

- A. Consider approval of the Regular Board Meeting Minutes for August 25, 2021.
- B. Consider approval of the monthly August 2021 Financial Report.
- C. Consider approval of the monthly August 2021 Investment Report.
- D. Consider approval of the monthly September 2021 Invoices & Estimates Report.

## 6. Marshall EDC Board of Directors Committee & Staff Reports

- A. Marshall EDC Committee Reports for August 2021
  - (1) BDC & CAT Office Manager
  - (2) Executive Director
  - (3) Committees & Programs
    - 1. Business Development
    - 2. Property
    - 3. Marketing & Planning
- 4. Financial
  - 5. Workforce Development
  - 6. BRE

7. Executive Session



- A. Discuss or deliberate regarding commercial or financial information that the governmental body has received from a business prospect that the government body seeks to have locate, stay, or expand in or near the territory of the governmental body and with which the governmental body is conducting economic development negotiations; or deliberate the offer of a financial or other incentive to a business prospect (section 551.087, Texas Govt. Code).
  - (1) Project NH
  - (2) Project Green1
  - (3) Project Cord
  - (4) Project Coil
  - (5) Project Charlie

- (6) Project Sigma
- (7) Project Dac
- (8) Project Virginia
- (9) Project McKenzie
- (10) Prospect Leads
- B. Deliberate the purchase, exchange, lease, or value of real property if deliberation in an open meeting would have a detrimental effect on the position of the governmental body in negotiations with a third person. (Section 551.072, Texas Govt. Code).
- C. Reconvene into Regular Session The Marshall Economic Development Corporation will reconvene into Regular Session, pursuant to the provisions of Chapter 551 of the Texas Government Code, to take any action necessary regarding the executive session.
- 8. Consider approval of an incentive proposal for Project Charlie in coordination with the City of Marshall for infrastructure improvements.
- 9. Consider approval of an administrative CRM software system to assist with business retention, expansion, and recruitment of local industry.
- 10. Consider approval for voluntary annexation of EDC owned properties only, located at Gateway Park and the I-20 & FM 31 property.

#### 11. Adjournment

THIS MEETING WILL BE CONDUCTED IN ACCORDANCE WITH THE AMERICANS WITH DISABILITIES ACT. THE FACILITY IS WHEELCHAIR ACCESSIBLE AND HANDICAP PARKING IS AVAILABLE. REQUESTS FOR SIGN INTERPRETIVE SERVICES WILL BE AVAILABLE WITH AT LEAST 48 HOURS NOTICE PRIOR TO THE MEETING. TO MAKE ARRANGEMENTS FOR THOSE SERVICES, PLEASE CALL 903-934-8035.

### Virtual Meeting Instructions:

Topic: Marshall EDC Regular Board Meeting Time: September 29, 2021, 3:00 PM Central Time (US and Canada) <u>https://us02web.zoom.us/j/81987775285</u> Meeting ID: 890 6711 3685 +1 346 248 7799 US (Houston) **POSTED:** September 24, 2021; 5:00 PM; T. Wright